Supplier CSP Training Jabil P2P Implementation: Coupa Supplier Portal (CSP)

October 2017



Detailed Agenda

- Introduction to Coupa
 - What is Coupa?
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 - Create Invoice via email
- Coupa Supplier Portal
 - Receiving and viewing an Order
 - Acknowledging an Order
 - Create Invoice
 - Invoice Status
 - Updating the Supplier Profile
- Next Steps



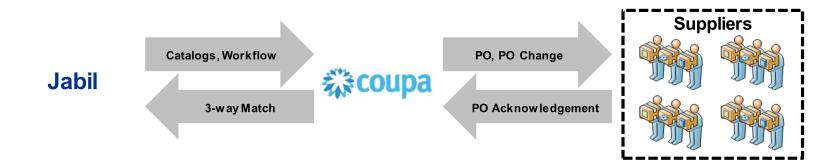
Introduction to Coupa



What is Coupa?

Jabil has selected Coupa as the technology platform to streamline the procure-to-pay processes and enable electronic transactions.

- Coupa is a leading E-Procurement platform, connecting buyers with their suppliers
- "Coupa is an internet based solution capable of accommodating a variety of different systems" (plug and play)
- The Coupa Supplier Portal (CSP) will be utilized by Jabil to request indirect materials and services, create and communicate purchase orders, and to receive invoices from suppliers
- The Coupa Supplier Portal (CSP) is free, there is no cost for suppliers





How Will You Benefit?

By working with Jabil electronically, you will increase your order-taking efficiency, reduce mistakes and delays fulfilling orders, and maintain a better presence with Jabil.

- Efficient Invoice Processing (PO Flip)
- Instant visibility into Purchase Order and Invoice Status
- Reduced Manual Paper Transaction Processing



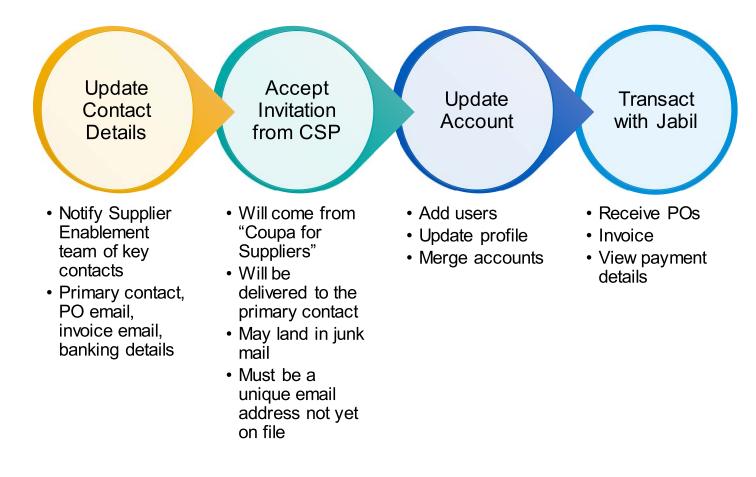


Connecting to the Coupa Supplier Portal



Connection to Jabil via Coupa

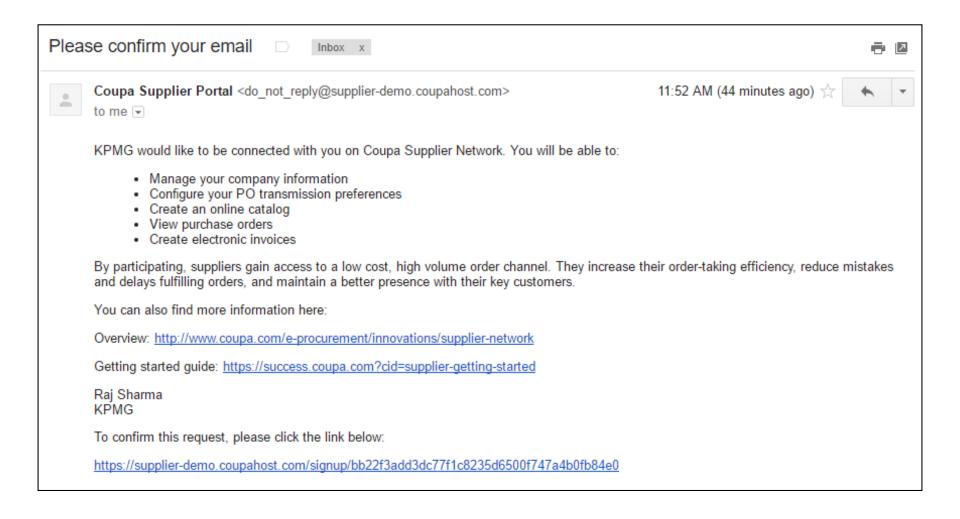
It is imperative that all suppliers connect to the Coupa platform to transact with Jabil successfully. Each of the below steps must happen before a supplier can properly interact with Jabil:





Coupa Supplier Portal (CSP) Introduction

The below introduction letter will come from Coupa for Suppliers. Please alert your teams to keep a look out for this invitation and act upon it when it comes in.

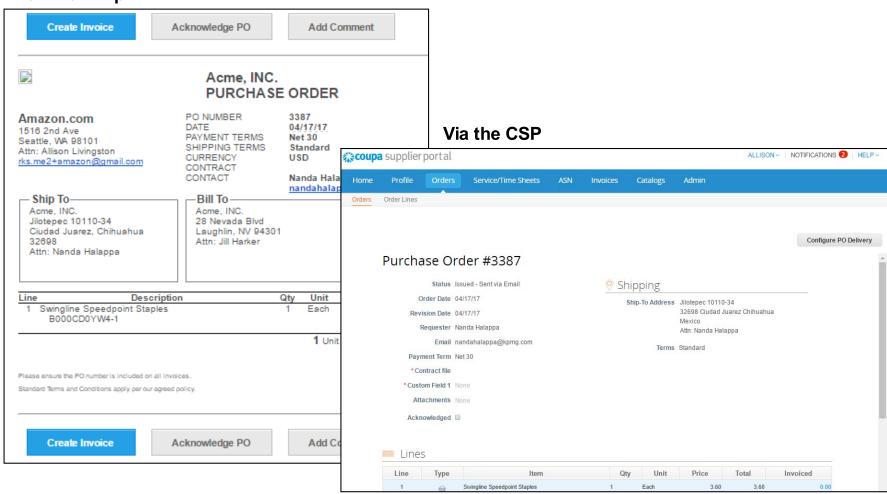




One System, Two Interaction Methods

As a supplier, you have two ways that you can electronically interact with Jabil.

Via Email Flip





Supplier Actionable Notification (Email Flip)



Transactions in Coupa Via Email

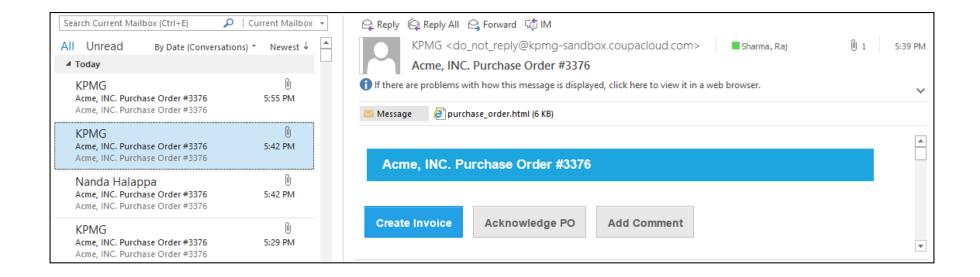
- With the help of Coupa, Suppliers will be able to quickly receive and acknowledge POs, and invoice against those orders via Email
- As the Supplier you will have the ability to act directly from your inbox when you receive a Purchase Order (PO) notification email
- The notification email will include action buttons so depending on what you click you will be able to Create Invoice, Acknowledge PO or Add Comment to the PO
- There is no need for suppliers to sign into another website or portal
- Suppliers who are already registered on the Coupa Supplier Portal can also take advantage of these actionable notifications





Receive a Purchase Order via Email

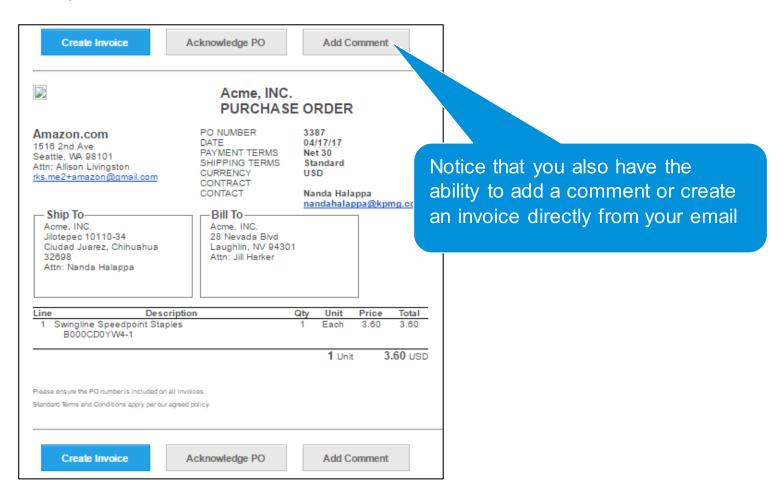
- If the Supplier email address is added in the Jabil systems, the PO will be automatically emailed directly to you
- Purchase Orders will show up as Coupa Notifications in your mailbox
 - POs will be issued to a PO email address confirmed by the supplier and not to the primary contact email address (unless they are identical).





Acknowledge a Purchase Order via Email

View the PO information and click on the **Acknowledge PO** to notify Jabil that you have received the purchase order.

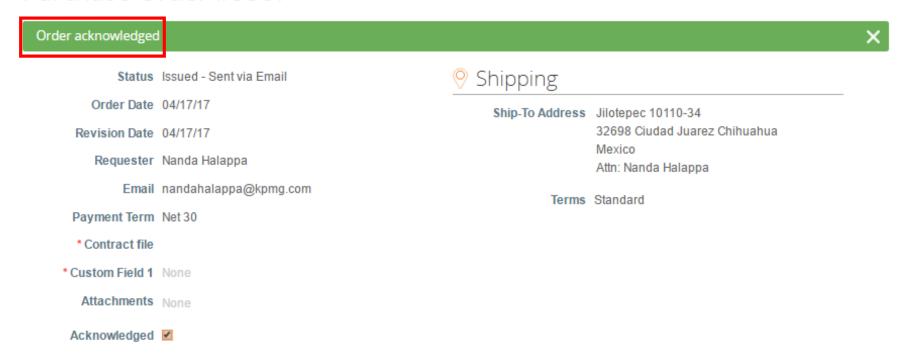




Acknowledge a Purchase Order via Email

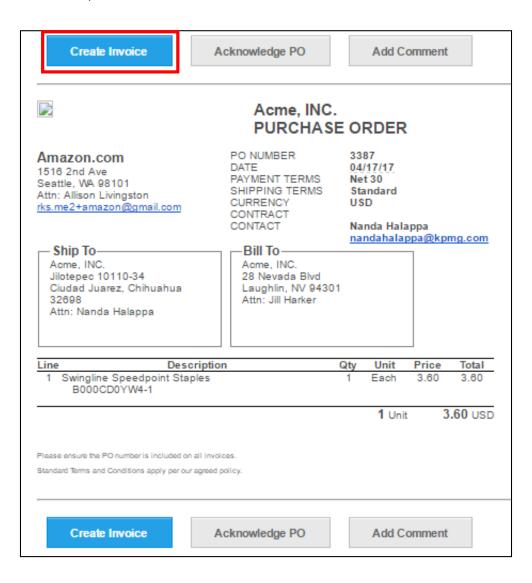
Coupa will open in a new browser tab or window. You will see the message 'Order Acknowledged' at the top of the screen.

Purchase Order #3387





To flip this PO into an invoice, click Create Invoice.

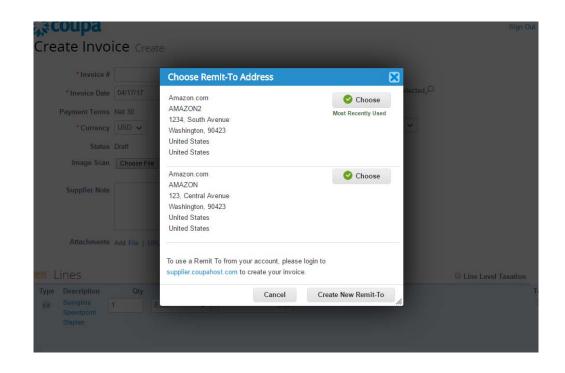




The Choose Remit-To Address pop-up will display. Select the address you would like to remit-to by clicking Choose.

Note: If there is only one Remit-To address stored in your profile, then Coupa will default to that address and there will be no pop-up to choose an address. Or if there is no Remit-To address stored, Coupa will ask you to create one.

 If the correct remit-to address does not appear, click Create New Remit-To.

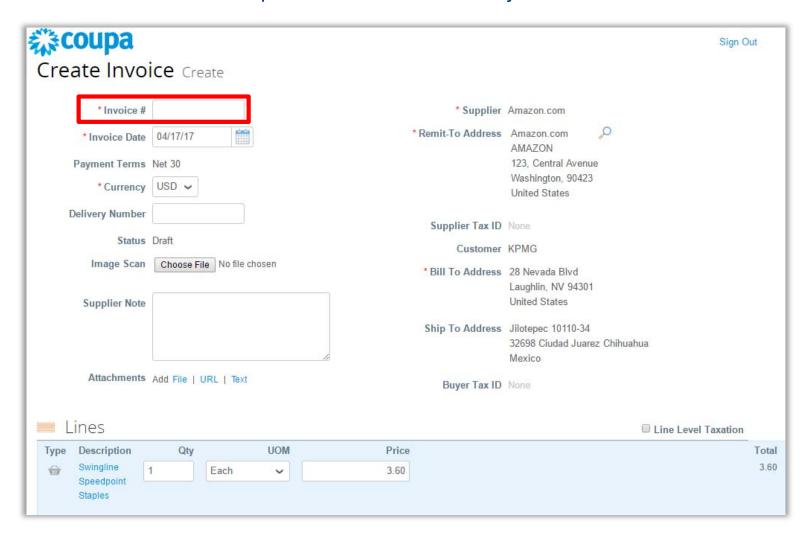


Note that if you create a new address, the invoice will be put "on hold" as the new remit-to address will need to be approved by the Jabil AP team.



On the Create Invoice screen, input the invoice number into the Invoice # field.

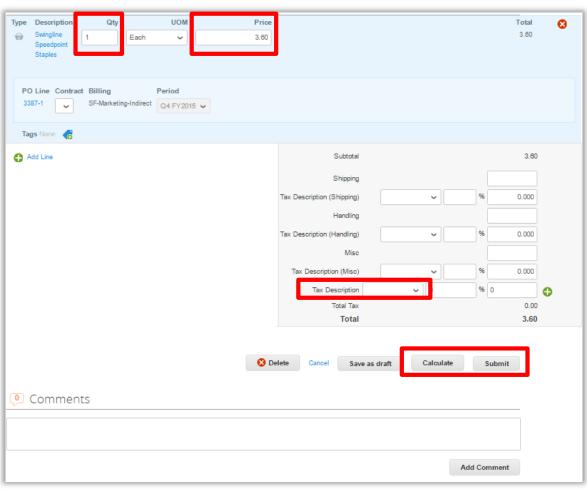
Note that all other required fields are indicated by an asterisk.





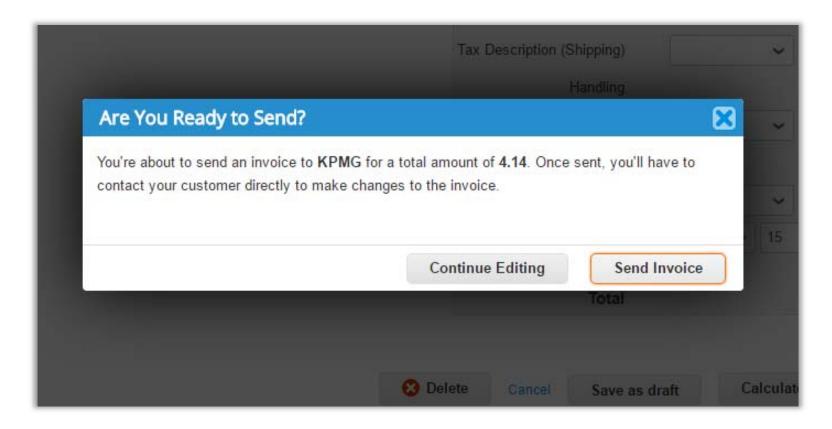
Scroll down to the **Lines** section and ensure all details are accurate, specifically the Price and the Quantity.

- Enter any shipping and handling information.
- If applicable, add any tax in the proper section by one of the following methods:
 - Select a tax code from the Tax Code dropdown and click Calculate
 - Manually enter a tax percentage
 - Manually enter a tax amount (\$)
- Enter any comments for Jabil and then click Add Comment.





After you click Submit, a pop up appears to confirm if you are ready to send the invoice. Click **Send Invoice** to complete the process. Note that once submitted, the invoice cannot be changed.



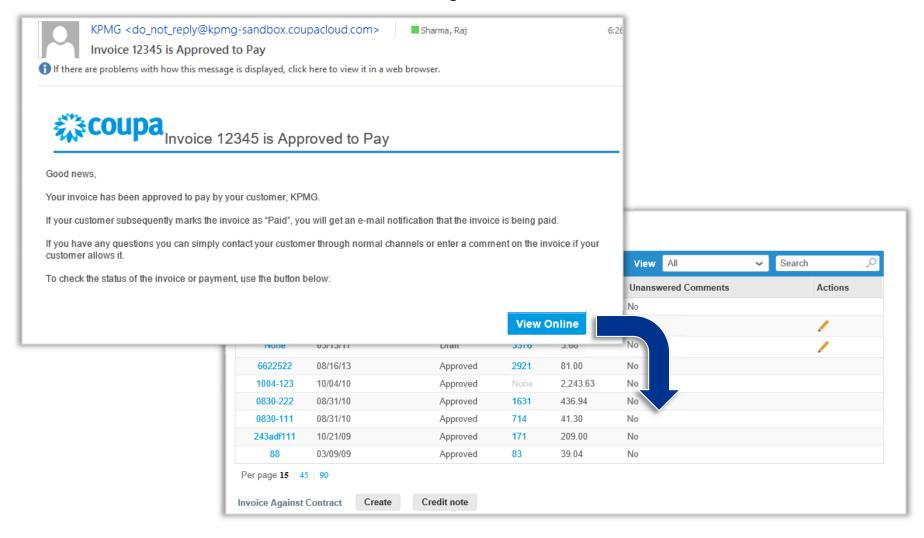


Coupa Supplier Portal (CSP)



Email and CSP are Linked

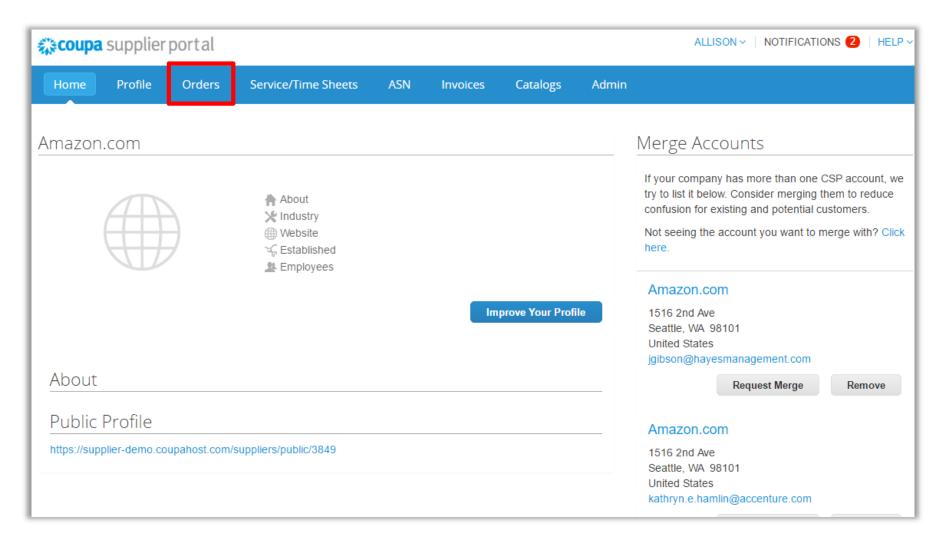
- You will be notified of the status of your Purchase Order or Invoice via email.
- You can click View Online in the acknowledgement email to check the invoice status.





Receive & View Orders

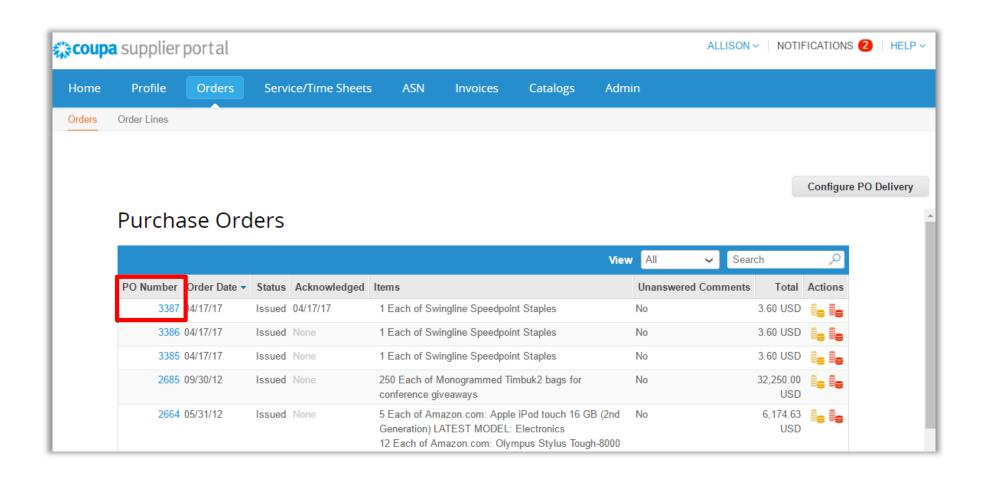
- Regardless of the PO delivery preference set, you will have access to POs within the CSP
- Click Orders from the Menu Bar.





Receive & View Orders

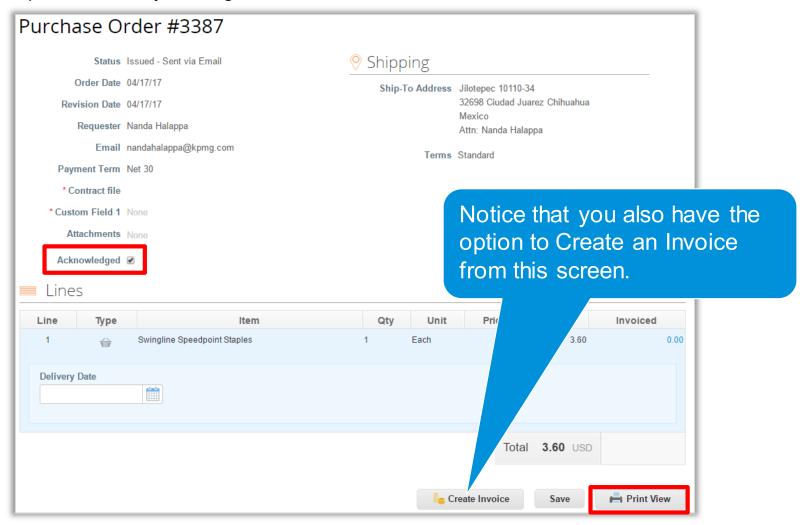
When the page refreshes, select the applicable PO number from the list of purchase orders.
 Or use the Search menu to locate the PO.





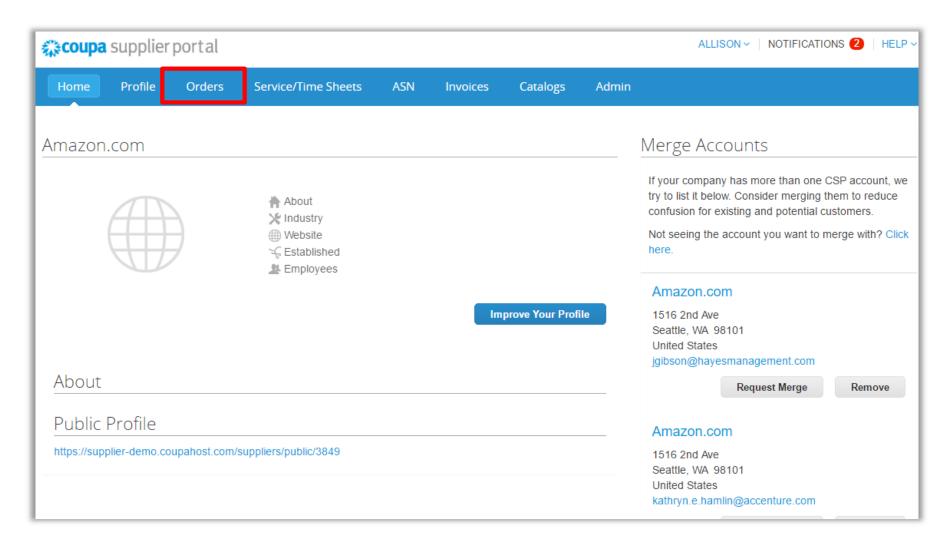
Acknowledge Orders

- The page refreshes to display the PO details and shipping address.
- Click the Acknowledged checkbox to notify customer you have received the PO.
- You can print the PO by clicking Print View.



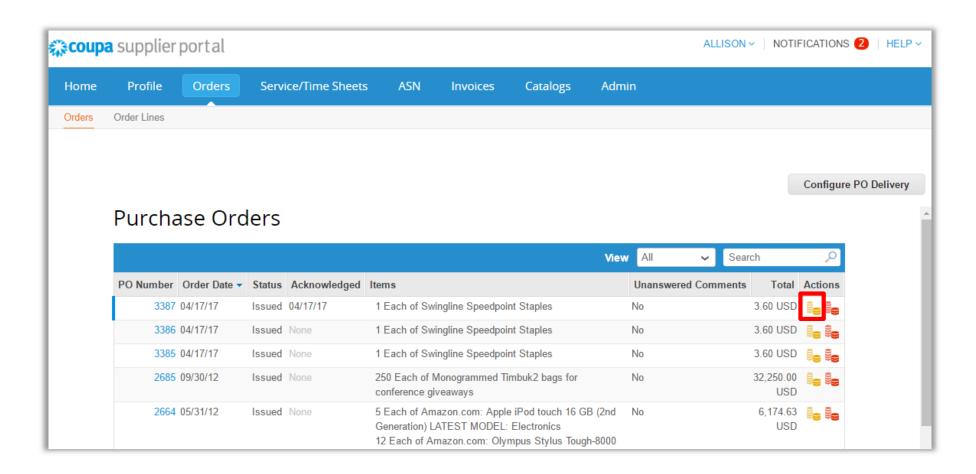


- Via the CSP you can create invoices directly from POs, often referred to as "flipping the PO"
- Click Orders from the Menu Bar.





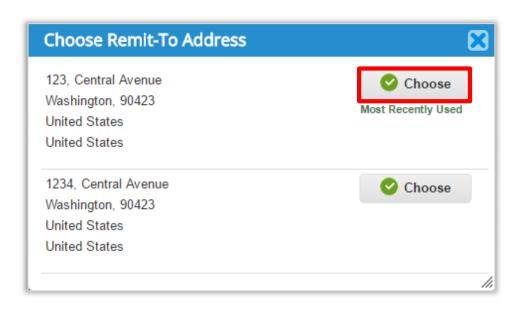
- Find the PO you would like to flip into an invoice.
- Within that PO row, under the Actions column, select the yellow coin stack icon = to flip the PO into an invoice.





- The page refreshes to display the create invoice screen.
- The Choose Remit-To Address pop-up will display. Select the address you would like to remit-to by clicking Choose.

If there is only one Remit-To address stored in your profile, then Coupa will default to that address and there will be no pop-up to choose an address. If there is no Remit-To address stored, Coupa will ask you to create one.

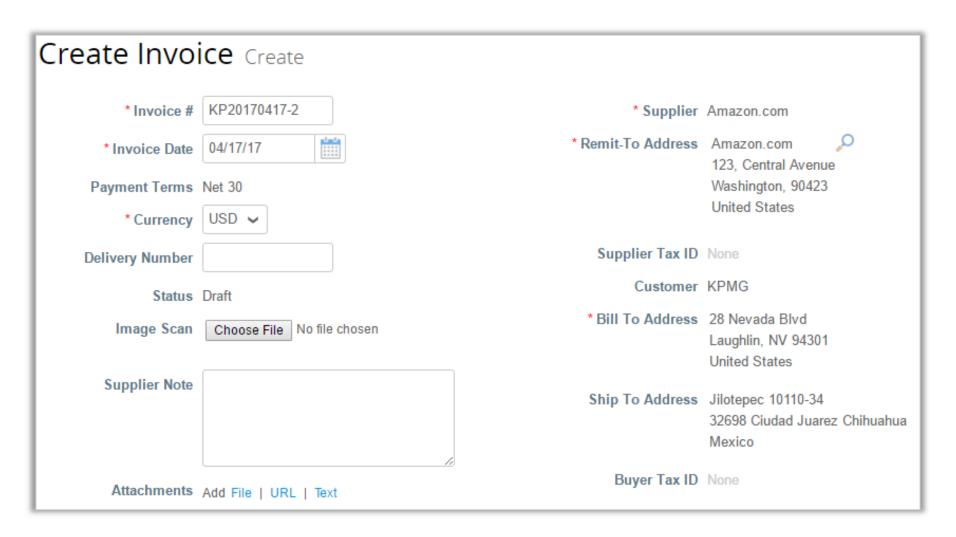


If the correct Remit-To Address does not appear and you would like to add that address, close the pop-up, save the invoice as a draft and then add a new Remit-To address to your profile.

Note: If you submit an invoice with a new Remit-To address, the invoice will be put on hold until the new address is approved by the Jabil AP team. When you submit the invoice, you will receive a message saying that it is on hold.



On the Create Invoice screen, input the Invoice # and Invoice Date. Note that required fields
are indicated with asterisks.

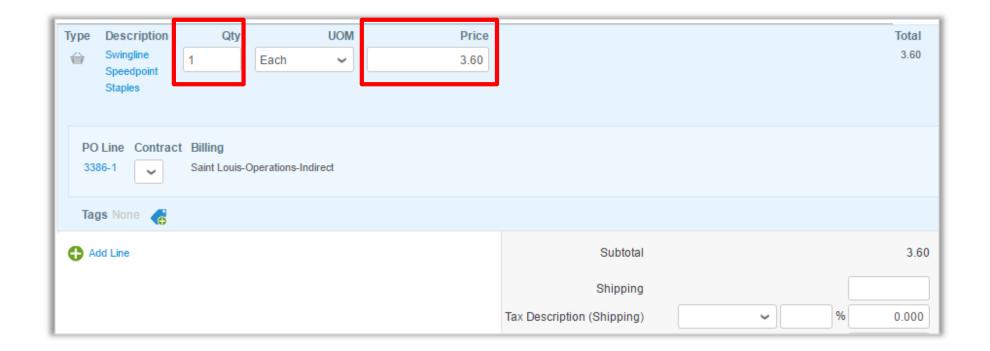




As you scroll down the page, in the Lines section you will find more fields to input information.

For a Goods PO:

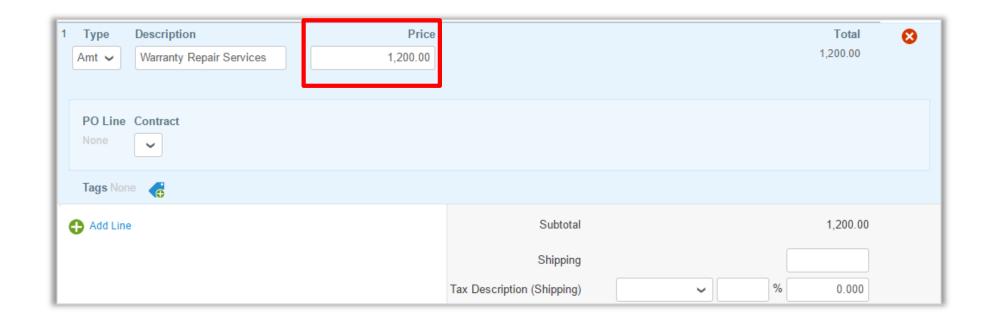
- Enter a price into the **Price** field.
- Enter the quantity in the Quantity field.





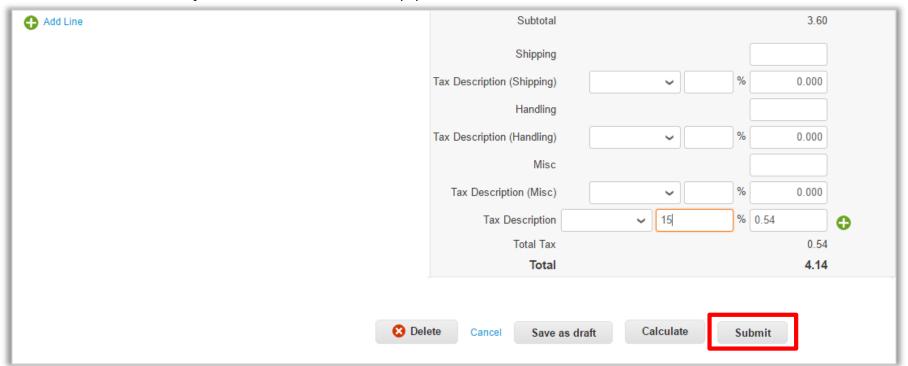
For a Services PO:

• Enter a price in the **Price** field. Since it is a Services only PO, only the amount is required.



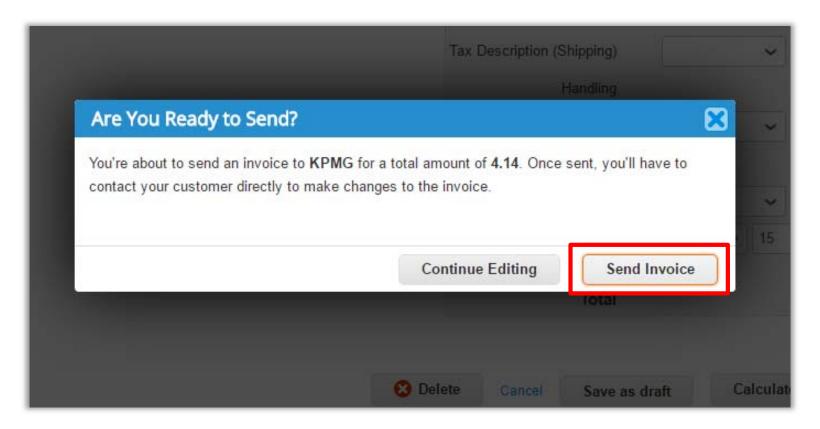


- Enter any shipping and handling information.
- Enter any tax information
 - If applicable, add any tax in the proper section by one of the following methods:
 - Select a tax code from the Tax Code dropdown and click Calculate.
 - Manually enter a tax percentage.
 - Manually enter a tax amount (\$)





- Before submitting, a pop-up window will appear to confirm.
 - Click **Send Invoice** when you are ready to submit.
 - Any invoice changes after invoice submission must be made directly through Jabil.
 - If you wish to go back to edit, click **Continue Editing**.





- After submitting, the page will refresh to display the invoice is processing.
 Note: If you submitted the invoice with a new Remit-To address, the status will display as 'On Hold.'
- To check the status of the invoice, from the home page, click the invoice hyperlink in the menu bar.

Invoices

Amazon.com invoice #KP20170417-02 is processing							
Export to 🗸				,	/iew All	Search	٥
Invoice #	Created Date ▼	Status	PO#	Total	Unanswered Comments		Actions
KP20170417-02	04/17/17	Processing	3387	3.60	No		
KP20170417-2	04/17/17	Processing	3387	3.60	No		

• After the invoice is approved and matched with the PO, the invoice will be paid according to Jabil's standard payment terms, or to the payment terms contractually agreed upon between Jabil and the supplier. Payment details will be reflected in Coupa and the CSP.



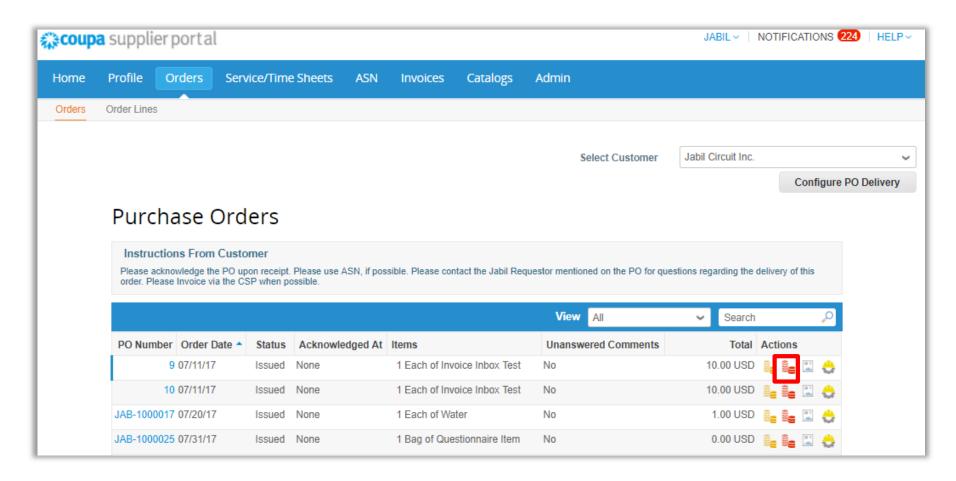
Invoice Status

- A supplier can view the following invoice statuses in the CSP:
 - Draft Draft invoice that has not yet been submitted
 - Processing Invoice that is between invoice being submitted by the Supplier and the submission being recorded in Jabil's instance
 - Pending Approval Invoice undergoing any Jabil-internal process to allow final approval. This could be pending receipt or pending approval.
 - Disputed Invoice that is currently being disputed by the business or AP
 - Approved Invoice that is approved and ready for payment as per the pay terms or immediately if overdue
 - Voided Invoice voided after being fully approved and processed



Create Credit Notes

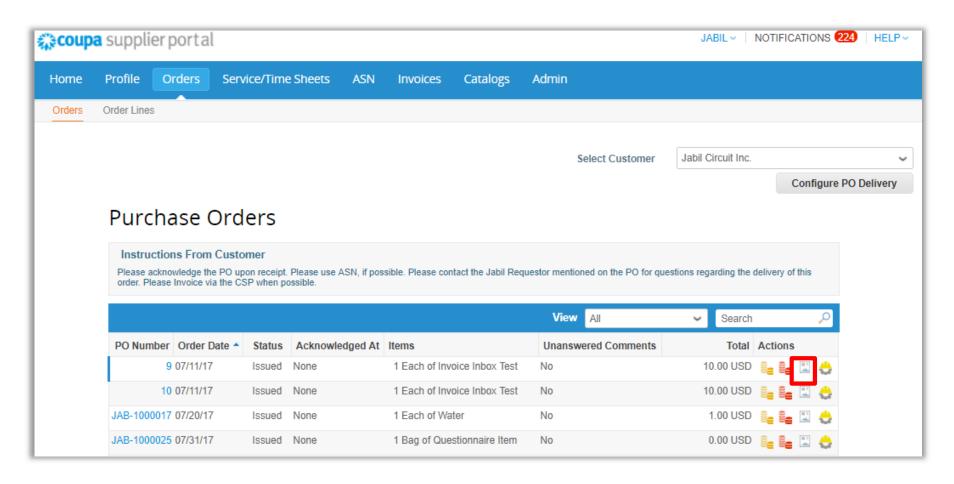
- Find the PO you would like to create a Credit Note.
- Within that PO row, under the Actions column, select the red coin stack icon = to create the Credit Note.





Create ASN

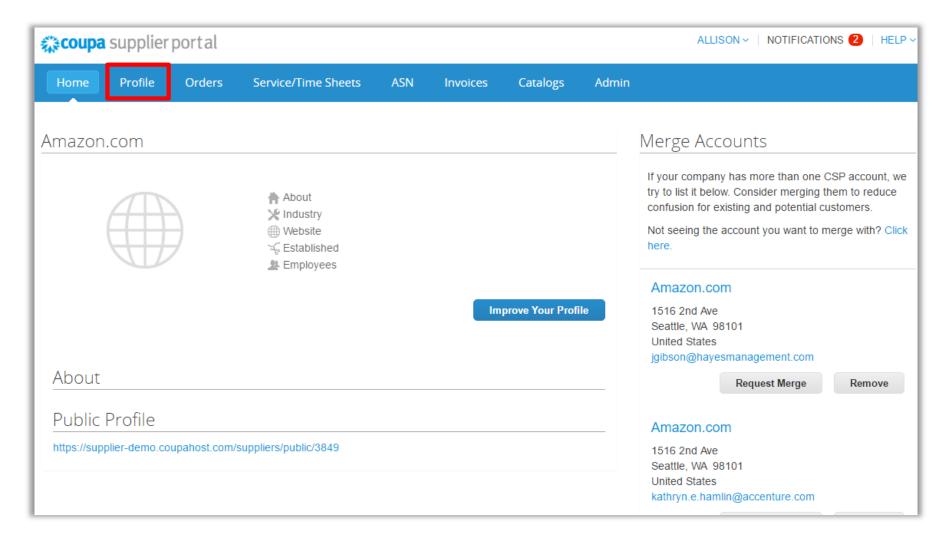
- Find the PO you would like to create an Advance Ship Notice.
- Within that PO row, under the Actions column, select the Flip to ASN icon to submit an Advance Ship Notification.





Update Profile Settings

- Available once you click the emailed link and sign-up for the CSP.
- Click Profile from the Menu Bar.





Update Profile Settings

Edit Company Info

To start, complete your Public Profile:

- Click Profile from the Menu Bar.
- Click Edit Profile.
- Enter your company information into the applicable fields.
- Required fields are marked with an asterisk.
- Click Save when finished.

Note: When enabled for a given customer, a user can access all POs and create invoices for that customer.

Add Remit To Address

To add new Remit To addresses:

- Click the Admin from the Menu Bar and then the E-Invoicing Setup tab at the left.
- Click Add Legal Entity button to get started.

Add Users

Allow additional users access to your supplier account to perform all tasks.

- Click the Admin from the Menu Bar and then the User tab at the left and click Invite User.
- Enter the employee's email address in the text box provided and click Send Invitation.
- You can restrict access to specific customers by checking/unchecking the box under the customer name in the user table.
- You can delete a user by clicking the Delete icon.



Next Steps



Next Steps for CSP Enablement

- Make sure to accept the Coupa Supplier Portal email invite.
 - Update all profile and admin information in the CSP as soon as your connected account is created.
- Align with your Accounts Receivable team.
 - Forward this deck onto A/R and include in any follow-up calls as needed.



Wrap Up



Key Points

- Coupa centralizes Jabil's procure to pay processes and practices and provides our strategic supplier relationships several benefits
 - You are able to view invoice payment status online
- Suppliers have expanded online capabilities: manage catalogs and pricing, receive/acknowledge purchase orders, send invoices online, create hosted catalogs (if enabled on CSP), and check the status of their payment
- Supplier expectations: Working online (no paper) and ensuring a PO is referenced on each invoice
 - Invoices are automatically paid (according to established payment terms) when the purchase order amount equals the amount received and invoice received; no further action required by Jabil colleagues (ensuring timely payment).





Thank you!

