

5 KEY SUPPLY CHAIN STRATEGIES

for Commercializing Precision Medicine Products

Essential tips for building a forward-facing Dx Medical Device Supply Chain



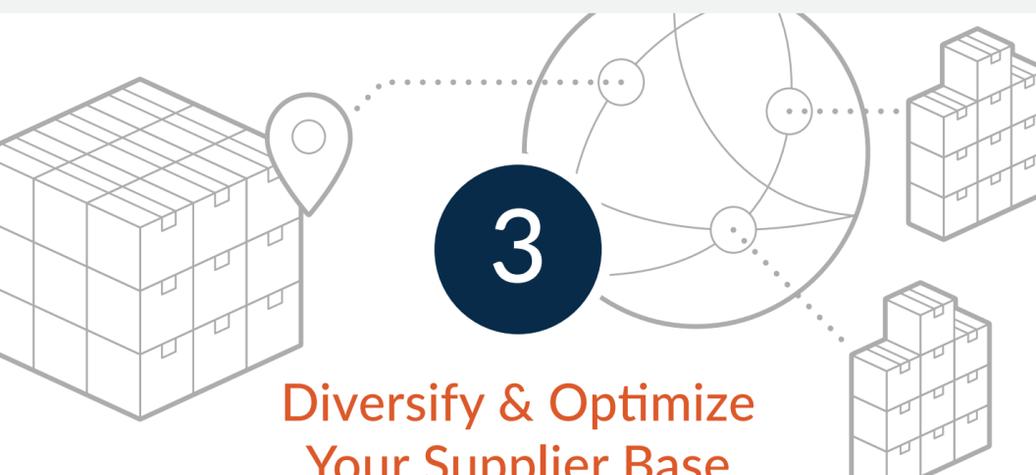
Build Tomorrow's Supply Chain from Today's Molecular Diagnostics Testing Foundation

Align your supply base to support the shift, post-COVID, to broader infectious disease states, as well as mutational biomarker testing methods for cardiology, fertility, and oncology, including liquid biopsy.



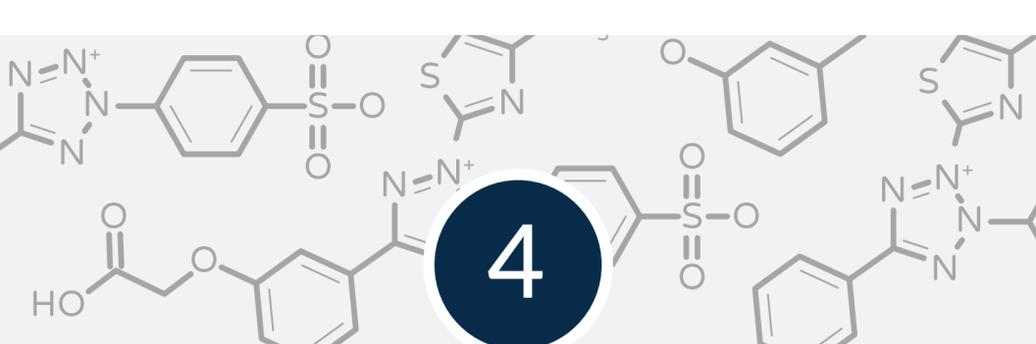
Work Collaboratively & Fully Leverage Manufacturing Partnerships

Mitigate risk, ensure quality and lower costs by partnering with a vertically stacked solutions provider, delivering scalable, end-to-end services and capabilities for commercializing novel diagnostics products.



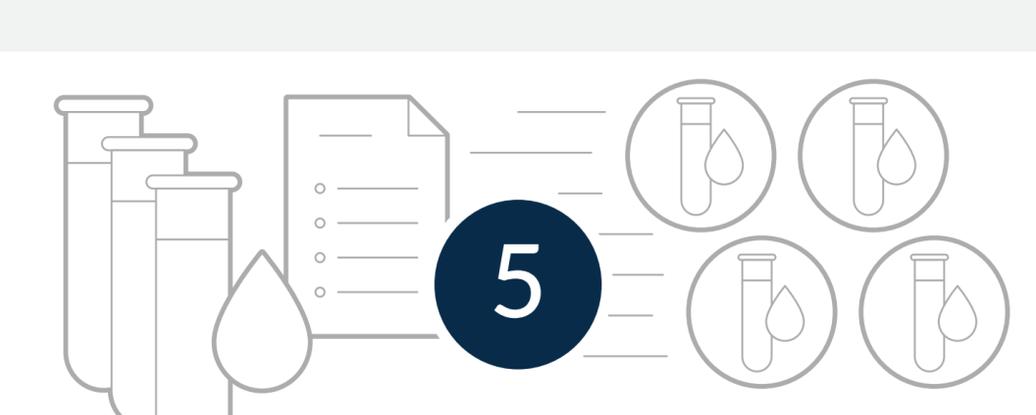
Diversify & Optimize Your Supplier Base

Prioritize supply of critical bulk raw materials for antibodies and reagents, including buffers, beads and substrates. Streamline global supply chains, localizing production in-region to increase agility, and speed to market.



Integrate Supply Chain Intelligence from Design through Manufacturing

Stress-test your supply network by refining reagent formulations and other requirements for effectiveness during Feasibility Testing to minimize risk and prevent unexpected failures during Validation Testing.



Maintain Aggressive Quality Standards

Optimize reagent supply to meet high-fidelity requirements for each detection modality. Build out redundancy, reducing cost without sacrificing quality. Even enzymes of the same type do not have same activity level across suppliers; enzyme concentration directly affects reagent stability, cost and performance.

Fulfilling the promise of proactive, precise and personalized medicine

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